



Dear partners and colleagues,

according to our bank's transparency policies and regardless your internal information access status, we are presenting at each financial year-end a short outlook over the main traits we considered the most relevant on our bank's activity, performance, dynamics and market position.

Highest ROE and capitalization increment

In 2007 VictoriaBank registered the highest in Moldovan banking system profitability ratio of 47.5% (calculated by the simple ROE method: profit per year/capital at the beginning of the year). Although under a significant pressure due to the extension factors (market shares and network extensions), the bank performed with a net profit of MDL 179 million (approx. USD 16 million), which is a 69% increase related to 2006, thus raising the shareholders' capital to MDL 556 million (approx. USD 50 million).



Market shares increase

In the previous year VictoriaBank extended its market shares in all the major parameters: assets 12.9% (+1.36%); loans portfolio 13.6% (+2.47%); deposits 14.6% (+2.76%) and individuals' deposits 15.6% (+2.78%). Despite the increasing and strengthening competition and massive capital injections in concurrent bank's capitals, VictoriaBank was in 2007 the only institution with a positive increment in all the aforementioned banking dimensions.



Network extension and clientele

VictoriaBank reached the 2007 year-end with a network of 43 branches, which is more than twice the network at the beginning of 2007. Moreover, a third of the previous branches have been technologically rehabilitated and re-marketed. Along with the new banking techniques implementation, a clientele-oriented CRM software has been enacted consequently. As an already established tradition, VictoriaBank continue to maintain a nearly monopoly in banking card issuance, processing and acquiring business, covering between 50% and 60% of the market.



Key indicators growth

The year 2007 is distinguished for VictoriaBank due to the fact of becoming the second largest bank of Moldova, thus upgrading from third to second position in absolute terms. Meanwhile, during 2007 VictoriaBank exhibited the highest dynamics (in the domestic banking system) of the bank's indicators growth, reaching: assets MDL 4,107 million (+56.5%), loans portfolio MDL 2,825 million (+83.6%), deposits MDL 3,365 million (+65.2%) and individuals' deposits MDL 2,206 million (+85.7%), all of them visibly over the general/total banking market growth of around 43%. In March we are expecting the audited financial situation, which will be published at www.victoriabank.md and/or which can be delivered at your request otherwise.

With best regards,
VictoriaBank S.A.